

Introduction to RMS

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Agenda

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2. RMS Approach
3. RMS Competitive Advantage
4. RMS Exposure to date
5. Notable Successes
6. What else?
7. Questions

About Renewables Management Services



Full Asset Management

Tailored Services

Project Development

Skills Development

- RMS is a Black owned company that specialises in technical, business management services and project development within the renewable industry in Africa.
- Our key personnel has been in the industry since inception amassing a wealth of knowledge around its challenges.
- We are motivated by making a difference through greener opportunities and in the belief that social, economic and environmental longevity are interconnected and presents exciting opportunities to bring energy to areas of Africa that may not have had the opportunity before.
- Our mission is to provide an answer to the worsening power crisis in the region and the need to introduce more sustainable sources of power, that have little if any, impact on the environment. Our vision is to become a renewable energy power and services provider in the Sub Sahara African region.

RMS Approach to Asset Management

- **Shareholder and Stakeholder Value Preservation and Enhancement**
 - Asset management should work to optimise the operations of all stakeholders and maximise shareholder value
 - Compliance and diligence in operations to avoid dividend or payout delays
 - Familiarisation with any specific requirements of each project
 - Detailed management reviews of the business monthly for early warning of and issue resolution
 - A value adding as opposed to a mere reporting function



RMS Competitive and Comparative Advantages

REIPPPP Background

- Experience of key team members from Round 1 Projects
- Experience with the industry through its establishment in SA
- Understanding of Nuances of the Operations and interactions of the key REIPPPP stakeholders (Eskom; NERSA, DMRE, IPPO, Lenders and their infrastructure)

Active presence **on site for management** of O&M operators and plant performance optimisation

Proactive community engagement and strategy and communication protocols. A local approach employing understanding of different traditions and languages

Appreciate **the spirit and heart of the Economic Development** of the IA- it is not just a bid requirement

Uncompromising **HSSE reviews** with ongoing monitoring of CAPS

Diligent Project Document management- application of Compliance Calendars

Diligent and on time regular reporting of detailed financial results and the effective management of non-issue financial audits

Detailed attention to statutory matters

- Industry Knowledge and operational efficiencies
- Flexible and adaptable offering- no one size fits all approach

Experience and Exposure to date

Company Name	Project Name	Technology	Size (MWdc)	Service
Solar Capital De Aar (Rf) (Pty) Ltd	Solar Capital De Aar 1	Solar PV	86,25	Full MSA
Core Energy (RF) Pty Ltd	Witkop Solar Plant	Solar PV	33	Full MSA
Firefly Investment 245 (RF) (Pty) Ltd	Boshof Solar Plant	Solar PV	66	Full MSA
Erika Energy (Rf) (Pty) Ltd	Soutpan Solar Plant	Solar PV	30	Full MSA
Limarcco 77 (RF) (Pty) Ltd	Konkoonsies Solar Facility	Solar PV	10	Full MSA
Klipheuwel Dassifontein Wind Energy Facility (RF) (Pty) Ltd	Klipheuwel Wind Farm	Wind Farm	27	Full MSA
Sevenstones 159 (Rf) (Pty) Ltd	Aries Solar Farm	Solar PV	10	Full MSA
Upgrade Energy Pty Ltd	Leeudoringstad Solar PV Plant	Solar PV	60	EA Post authorisation and community engagement strategy
Enel Green Power Pty Ltd	Tom Burke Solar Plant	Solar PV	66	Part MSA and Community Trust Management
Enel Green Power Pty Ltd	Paleisheuwel Solar PV Plant	Solar PV	82.5	Part MSA and Community Trust Management
Enel Green Power Pty Ltd	Nxuba Wind Farm	Wind	140	Part MSA
Enel Green Power Pty Ltd	Oyster Bay	Wind	140	Part MSA
Enel Green Power Pty Ltd	Nojoli Wind Farm	Wind	88	Part MSA
Lilitha Solar (RF) (Pty) Ltd	SCDA3 Solar Farm	Solar PV	75	Site Technical Monitoring

Notable Successes

- On funded projects taken over, paid dividends consistently without fail
- Implemented Spares strategies on plants that have resulted in improved average availability
- HSSE performance improvement in 2 years from 77% to 98%
- All financial audits filed in 120 days for clients with lenders
- No disruptions of plant operations due to community strife
- Plant taken over with massive issues 4 years ago has performed extremely well allowing for refinancing and a significant reduction in cost of financing
- IPP remarked on its visit on a great turnaround in implementation in De Aar in it visit of May'24

Other Focus Areas and Growth Trajectory

- Project Development Participation
 - Invested in a pipeline of a few early-stage solar projects
- O&M Participation
 - Market pushing a presence for O&M

Thank you